



**BE HEARD.
GET RESULTS.**

J. Powers
RECRUITING, INC.

A member of the Sanford Rose Associates® network of offices.

Presenting on behalf of:
D2 Industrial Services
(a subsidiary of F.D. Thomas)
Long Beach, CA.

Position:
Senior Estimator

Contact: Paul Lippe

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Click on my calendar here to make finding time easy: [Paul's Calendar Link](#)

The position profile has been compiled by J Powers Recruiting, Inc. on the basis of our exclusive arrangement with the Client to help them identify and hire for the specified role. The following is provided for your personal information and should be kept confidential.

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Senior Estimator

“Grow with this company and enjoy unlimited career advancement opportunities”

Company Information

1. [D2 Industrial Services](#) is a wholly owned operating company of ASRC Industrial (AIS). D2 provides scaffolding, insulation, and abatement services that offer clients the best of both worlds: the consistent performance and systems of a large organization, and the cost-effectiveness of a smaller contractor.
2. AIS was founded in 2016 by Arctic Slope Regional Corporation (ASRC), an Alaska Native Corporation, established under the Alaska Native Claims Settlement Act of 1971. Click here for the amazing origin story of ASRC ["True North", the story of ASRC](#). As part of ANC, D2 is a Minority Business Enterprise (MBE) that helps our clients meet their diversity spending objectives while also providing sustainable returns for our nearly 13,500 Inupiat shareholders.
3. Our client is part of one of the largest industrial contracting services firms in the USA and is supported by a \$ multi-billion organization.
4. High bonding capacity and can pursue any size project.
5. Excellent safety record.
6. Grown 200% over the last 5 years.
7. Employee engagement is at 90% for all engagement factors (the industry benchmark is 70%) resulting in very low turnover.
8. Invests heavily in leadership coaching and training.

They Value and Appreciate their Employees:

1. Encourages you to use your network and experience to go after the work that you would like to pursue.
2. Salary on the high side for the industry.
3. Lucrative bonus program where they've been at target or above for many years.
4. Excellent health benefits – because this is an Alaskan Native-owned firm, the employees enjoy the same benefits as the US Congress!
5. They offer excellent leadership training and coaching.

Your Role with the Company

1. Leading the estimation team.
2. Help the sales team develop business in Southern California.
3. Develop cost estimates for projects and services related to Scaffolding.
4. Develop, produce, and maintain production units according to industry standards as directed.

Background Profile:

1. In-depth knowledge & experience in estimating scaffolding projects.
2. Generate new job leads through networking with construction general contractors in the LA and San Diego metros.
3. Good safety record.
4. Background with estimating projects in the \$50k-\$250k range.
5. Field experience is a huge plus.

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